



## Exo's Team

### **Sandeep Akkaraju**

#### **Co-Founder and Chief Executive Officer**

Exo's Co-Founder and Chief Executive Officer, Sandeep is a proven entrepreneur with a hands-on managerial background in leading interdisciplinary technology and business teams, and a track record of bringing to market complex hardware and software products. Exo is his fourth startup organization.

Prior to founding Exo, Sandeep was Founder and President of Jyve Inc. (acquired by a major semiconductor corporation at an exit valuation of more than \$60M). Previously, he was CEO of IntelliSense, a leading provider of micro-mechanical integrated circuits (MEMS) and nanotechnology-based software and solutions. Under his guidance, IntelliSense expanded its physical presence into China and India and its sales presence into 30+ countries. Sandeep helped the company rapidly grow from a startup to its eventual acquisition at a valuation of \$750 million. In 2003, he led the re-acquisition of IntelliSense from Corning.

Sandeep holds a B.Tech from the Indian Institute of Technology, an M.S. from LSU and an M.B.A. from INSEAD, France.

### **Yusuf Haque, Ph.D.**

#### **Co-Founder, Chief Technology Officer, and Senior Vice President of Engineering**

Yusuf is Exo's Co-Founder, Chief Technology Officer and Senior Vice President of Engineering. He is a proven executive in the medical device and semiconductor industries with a track record of developing differentiated products and building companies that have achieved impressive growth and profitability. Yusuf has broad expertise in business management, sales, engineering, technology, and operations, and serves as an advisor to entrepreneurs. He is the co-holder of 35 U.S. patents and has served on the Technical Program Committees of IEEE for two decades.



Prior to Exo, he was CEO of SliceX/Crest Semiconductors, which developed digital x-ray imagers for dental applications. Previously, he was Managing Director and General Manager at Maxim, where he established a medical product line featuring an industry-leading digital x-ray imaging chipset that included a chip he personally designed. At Maxim, Yusuf also developed blood glucose analyzer chips that shipped in high volume, components for medical ultrasound imaging, and ultrasonic self-parking chips for automotive applications with embedded algorithms.

Yusuf has designed 30+ commercially sold integrated circuit products.

Yusuf has a Ph.D. in Electrical Engineering from Carleton College and an M.B.A. from the Santa Clara University.

## **Lori Munoz**

### **Chief Financial Officer**

Lori Munoz joins Exo as the Chief Financial Officer. She brings over 30 years of medical device industry experience, providing financial and fiscal leadership.

Lori brings extensive experience in business planning & financial management, fundraising, finance & accounting, and general operations management.

Most recently Lori served as the CFO and VP of Finance & Administration at ZipLine Medical (acquired by Stryker Corporation, where she was responsible for business planning, fund raising and general business operation. Previously, Lori served as the Vice President of Finance at Medtronic Corporation, Peak Surgical, and Paracor Medical building teams and financial systems.

Lori holds a B.S. in Business Administration from University of Phoenix. She also is a member of the JW House Financial Committee.

## **Kurt Hammond**

### **Chief Commercial Officer**



Kurt Hammond is Exo's Chief Commercial Officer. He is responsible for developing and executing the sales, marketing, partnerships and customer success strategies to drive the commercialization of Exo's ultrasound ecosystem.

Kurt comes to Exo with 30 years in healthcare and technology leadership, specializing in enterprise healthcare IT software sales, product management and business development. He's led six healthcare startups to successful exits and has participated in over 20 healthcare mergers and acquisitions. Prior to joining Exo, Kurt served as the Chief Growth Officer at eMed, overseeing the development and operations of a first-of-its kind digital diagnostic lab platform. Before eMed, he contributed to Merge Healthcare's rise in medical image processing and managed its commercial operations until its sale to IBM in 2015. After the acquisition and transition of the imaging business into IBM, Kurt served as Global Vice President of Partnerships and Business Development at IBM Watson Health where he focused on promoting and monetizing the AI and SaaS products across the Watson Health portfolio.

Kurt lives in Evanston, IL with his wife and two children. He attended Miami University in Ohio and earned his MBA at the Carlson School of Management at the University of Minnesota.

## **Arun Nagdev, M.D.**

### **Senior Director of Clinical Education**

Separate from his capacity with Exo, Dr. Nagdev also serves as the Director of Emergency Ultrasound at Highland Hospital as well as a Clinical Associate Professor of Emergency Medicine at University of California, San Francisco (UCSF). In his previous academic position, Dr. Nagdev started the point-of-care ultrasound (POCUS) program and fellowship at Brown University.

Dr. Nagdev is a highly respected international POCUS researcher and educator. He has been a thought leader throughout his career, publishing more than 90 peer-reviewed papers on various aspects of POCUS including pain management, cardiac arrest and volume resuscitation. His work led to recognition and national awards at both the American College of Emergency Medicine (ACEP) and Society for Academic Emergency Medicine (SAEM).

His desire to increase clinical POCUS education for residents and medical students has garnered him numerous teaching awards at Brown University, Highland Hospital and UCSF. Over the course of his career, he has been an invited lecturer for POCUS education at numerous national emergency medicine conferences (ACEP, SAEM, AAEM, etc.). He



currently serves as president of the American Institute of Ultrasound in Medicine (AIUM) POCUS section and is the incoming president for ACEP Ultrasound section.

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